

MercerRx Commitment to Employers: Frequently Asked Questions

Who does MercerRx work for?

MercerRx works for employers.

We support employers that contract directly with pharmacy benefit managers (PBMs) to provide pharmacy benefits for their employees. Our role is to help employers evaluate their options and make informed decisions based on their goals, workforce needs, and financial priorities

How does MercerRx get paid?

We charge clients a flat monthly fee for our services.

We do not earn additional revenue from rebates, pharmacy claims, or drugs purchased through a pharmacy benefit plan. This structure helps align our work with our clients' interests.

How does MercerRx help employers choose a PBM?

We consult with employers to identify pharmacy benefit options that best meet their needs.

That includes evaluating plan offerings, financial arrangements, clinical programs, and service models across the PBM marketplace. We help employers understand their choices so they can make decisions with confidence.

Does MercerRx work with multiple PBMs?

Yes. We work across the PBM landscape and have included more than 40 PBMs in employer RFPs this year. We also offer collective purchasing arrangements with three leading PBMs and support employers that prefer to contract independently through standalone pharmacy benefit plans.

In addition, we support clients participating in other group purchasing organizations through tailored consulting services.

Can employers contract directly with a PBM?

Yes. About half of the self-insured clients we support contract independently and directly with their PBM. We help employers evaluate the approach that best fits their organization and objectives.

How does MercerRx promote transparency?

We believe transparency leads to better outcomes for employers, employees, and the broader market.

We communicate clearly with clients about our services, fees, and compensation so they understand how we work and how decisions are made.

Does MercerRx help employers evaluate their current pharmacy benefit arrangement?

Yes. As part of our services, we provide clients with an annual market check to identify opportunities for improved financial terms and competitive plan performance.

How does MercerRx help employers manage rising pharmacy costs?

We recognize that pharmacy benefit costs continue to rise and that employers must balance quality care with financial sustainability.

Our goal is to help employers provide high-quality pharmacy benefits while managing costs responsibly. We work with clients to evaluate strategies that support both employee health and long-term affordability.