

# Mercer Emerging Markets Equity Fund



As of December 31, 2025

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The Mercer Funds are distributed by MGI Funds Distributors, LLC.

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1. Mercer Investments U.S. OCIO Update
2. Emerging Markets Equity Fund Design Process & Performance
3. Sub-Advisor Fund Performance and Positioning
4. Sub-Advisor Investment Summary
5. Investment Team Biographies

# Agenda

# Mercer Investments U.S. OCIO Update













# Office Of The CIO

## Advisory & OCIO







**Kam Chang**  
Acting US Chief Investment Officer

### Equity Portfolio Management

<b>Senior Portfolio Manager</b>  <b>Larry Vasquez</b> Boston	<b>Senior Portfolio Manager</b>  <b>Sean Chatburn</b> Chicago	<b>Portfolio Manager</b>  <b>Matt Parlengas</b> Boston
<b>Portfolio Manager</b>  <b>Justin Clinger</b> Philadelphia	<b>Portfolio Manager</b>  <b>DeJon Gonzalez</b> New York	<b>Portfolio Manager</b>  <b>Perry Maheras</b> Boston
<b>Investment Analyst</b>  <b>Liam Higgins</b> Boston	<b>Investment Analyst</b>  <b>Manvith Manchala</b> New York	<b>Investment Analyst</b>  <b>Ryan Wan</b> Chicago
<b>Senior Manager</b>  <b>Salonee Bhutra</b> Mumbai		

### Fix Income Portfolio Management

<b>Portfolio Manager</b>  <b>Emma Koch</b> Boston
<b>Associate Portfolio Manager</b>  <b>Chris Chen</b> Boston
<b>Associate Portfolio Manager</b>  <b>Michael Cohen</b> Boston
<b>Associate Portfolio Manager</b>  <b>Andrea Vercruyssen</b> Minneapolis

### Manager Research

#### Global Research Team

200+ Research Specialists

### Additional OCIO Teams

<b>Portfolio Design, Analytics, &amp; Risk (PDAR)</b> Travis Simon Chinmay Goyal Adam Shanfeld Hasmik Vardanyan	<b>Segment Specific</b> Shaum Shrinivas (NFP) Terrance Jones (NFP) Lisa Kots (Wealth) Tamara Larsen (Values Aligned/SI)
<b>Alternatives (HF, PC, PE)</b> Matthew Vokes (Private Credit) Richard Pugmire (Private Equity)	<b>Alternatives (RA)</b> Gurjeet Dosanjh (Real Assets) Laryssa Wynnchenko (Real Assets)

As of December 31, 2025.

# Emerging Markets Equity Fund Design Process & Performance

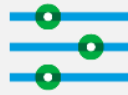


# Multi-Manager Equity Fund Investment Process



## Understanding the Market

Each market is unique with various drivers of returns. As a foundation to our investment process, we believe that understanding the drivers of returns within the market is imperative to achieving long-term investment results.



## Evidence Based Investing

We apply this understanding to construct a portfolio that has exposure to various styles and factors which have been shown to add value through a market cycle.



## Assess Manager Potential

Our team leverages Mercer's 200+ manager research specialists<sup>1</sup> with a proven track record of identifying skillful managers. We combine our highest conviction managers that deliver a combination of skill and predictable style exposures.

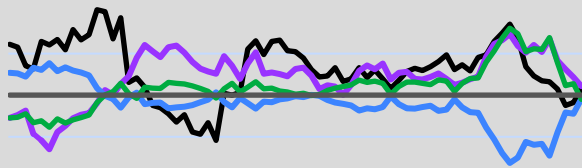


## Construction and Monitoring

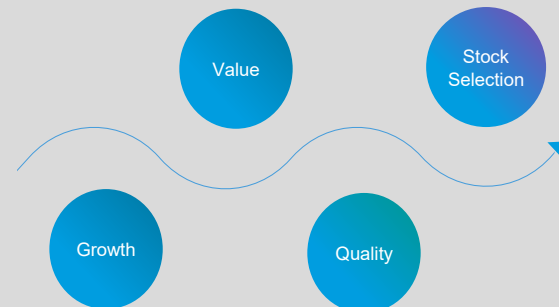
The markets are not stable, and market risks can change. Ongoing monitoring and portfolio management is critical.

## Construction and Monitoring

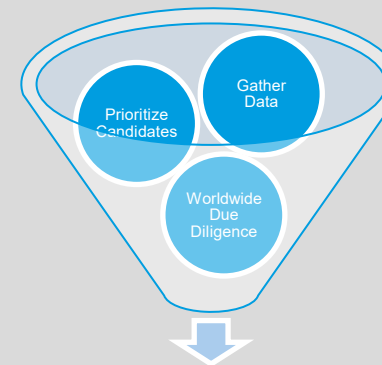
## Understanding the market



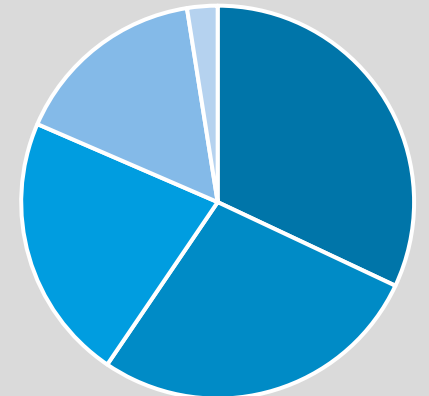
## Evidence based investing



## Assess manager potential<sup>2</sup>



A Rated Managers



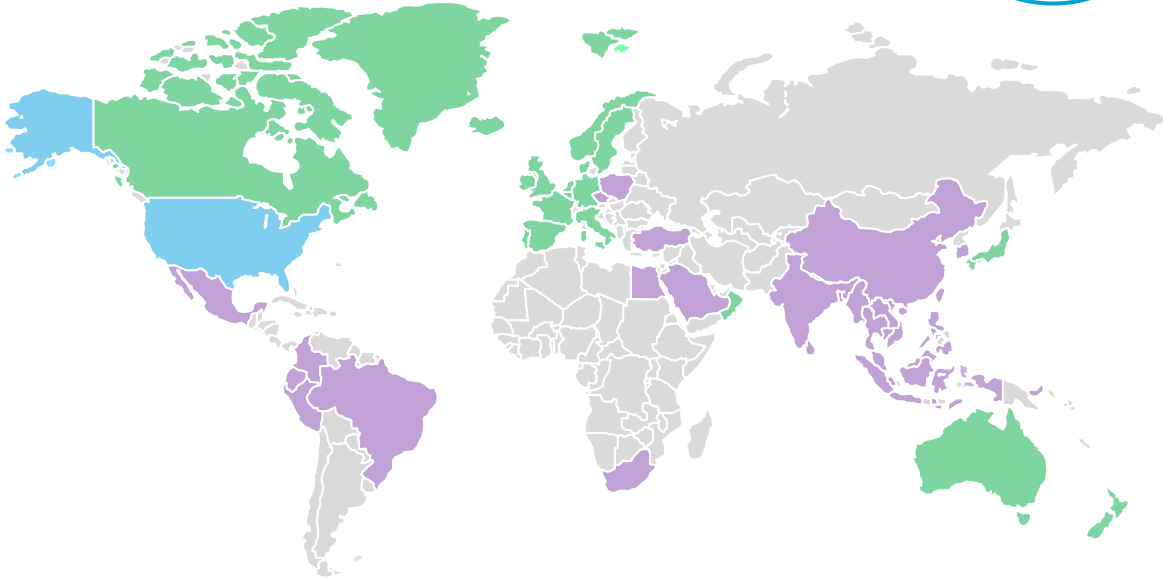
<sup>1</sup> As of September 30, 2025.

<sup>2</sup> Please see the Guide to Mercer's Investment Strategy Ratings: [https://www.mercer.com/assets/us/en\\_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf](https://www.mercer.com/assets/us/en_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf). The rating assigned to a strategy may or may not be consistent with its past performance. Although the rating reflects our expectations on future performance over a time frame appropriate for the particular strategy, we do not guarantee that these expectations will be fulfilled.

# Understanding the Market

**>\$80T**  
Global Market Cap

**c.8,500**  
Constituents



## Allocating to Developed Markets

Use dedicated large and small cap allocations  
US + Non-US, or Global allocations

## Allocating to Emerging Markets

Large or all cap allocations  
No dedicated small cap recommended due to small weight (c.1.5%)

## US Equity (c.65% ACWI IMI)

### US Large Cap

- Highly concentrated, by sector (IT c.30% and stock (top 5 >30%)
- Highly efficient in price discovery and extensive analyst coverage

### US Small Cap

- Diversified by sector (no sector >20%)
- Inefficient market, lower price discovery and analyst coverage
- More susceptible to market stress

## International Developed (c.25% ACWI IMI)

### International Developed Large Cap

- 23 markets across developed Europe, Asia, Pacific and Japan
- Diversified by country: Japan largest exposure (c.20%)
- 3 sectors account for c.50% (Financials, Industrials, and Healthcare)
- Typically discounted valuations relative to US

### International Developed Small Cap

- Fairly diversified by sector (industrials largest exposure at c.20%)
- c.30% Japan
- Inefficient market, lower price discovery and analyst coverage
- More susceptible to market stress

## EM (c.10% ACWI IMI)

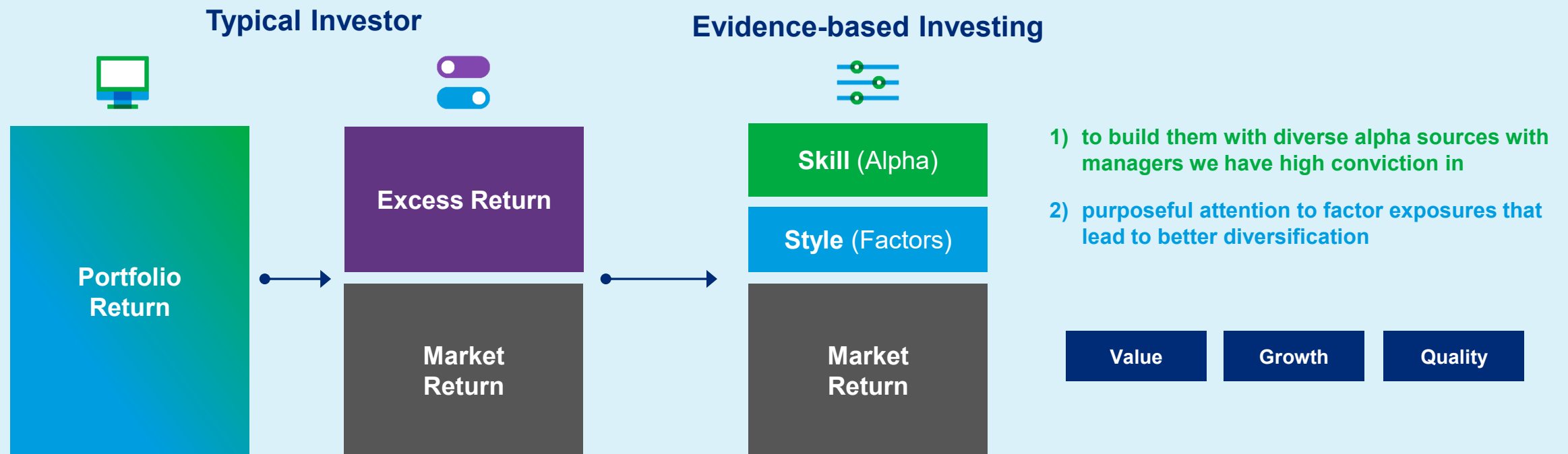
### Emerging Markets

- c.24 countries across Asia (80%), Europe (7%), and Latin America (2%)
- 4 countries account for >75% of market cap
- Family-owned businesses to conglomerates
- Risks may include state-owned enterprises
- Information Technology and Financials dominate (>45%)
- Inefficient and lower analyst coverage

# Evidence Based Investing: Understanding Factor Related Performance Drivers

## Guiding principles:

We believe the most effective way to capture consistent alpha in custom multi-manager portfolios is to build them with diverse alpha sources, purposeful attention to factor exposures that lead to better diversification, and managers we have high conviction in.



For illustrative purposes only.  
There is no guarantee expected results can or will be achieved. Fee savings cannot be guaranteed. Diversification does not eliminate market risk.

# Assess Manager Potential: Manager Research Process



**Idea generation:** How strong is the manager’s ability to generate value-adding investment ideas?

**Portfolio construction:** How effectively are these investment ideas translated into weightings within portfolios?

**Implementation:** How much of the value-add is given back in the form of transaction costs and opportunity costs?

**Business management:** Well-managed investment firms are more likely to maintain and enhance the competitiveness of their investment strategies over time.

- A** Mercer has a high degree of confidence will meet its expected performance objectives
- B+** Mercer has a moderate degree of confidence will meet its expected performance objectives
- B** Mercer has a limited degree of confidence will meet its expected performance objectives
- C** Mercer has no confidence that the strategy will meet its expected performance objectives
- N** Not rated
- R** Early-stage research / Research no longer maintained

\*Manager and Strategy Statistics as of September 30, 2025, includes sub advised strategies.

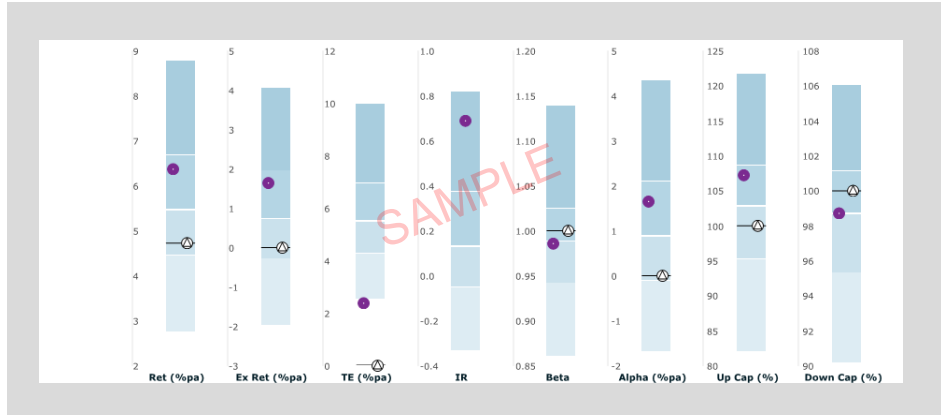
Pursuant to Mercer’s proprietary rating process the rating assigned to a strategy may or may not be consistent with its past performance. Although the rating reflects our expectations on future performance over a time frame appropriate for the particular strategy, we do not guarantee that these expectations will be fulfilled. Please see the Guide to Mercer’s Investment Strategy Ratings:

[https://www.mercer.com/assets/us/en\\_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf](https://www.mercer.com/assets/us/en_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf)

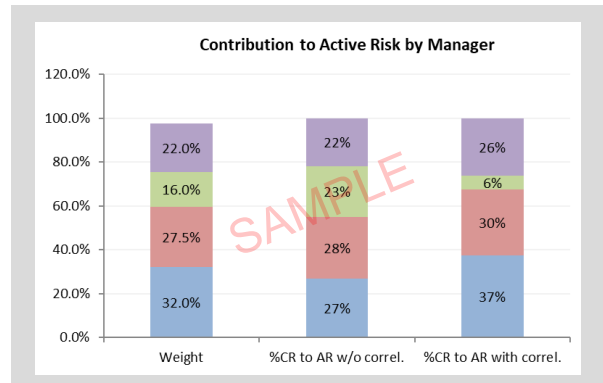
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# Construction and Monitoring

## Performance Characteristics



## Barra risk analytics



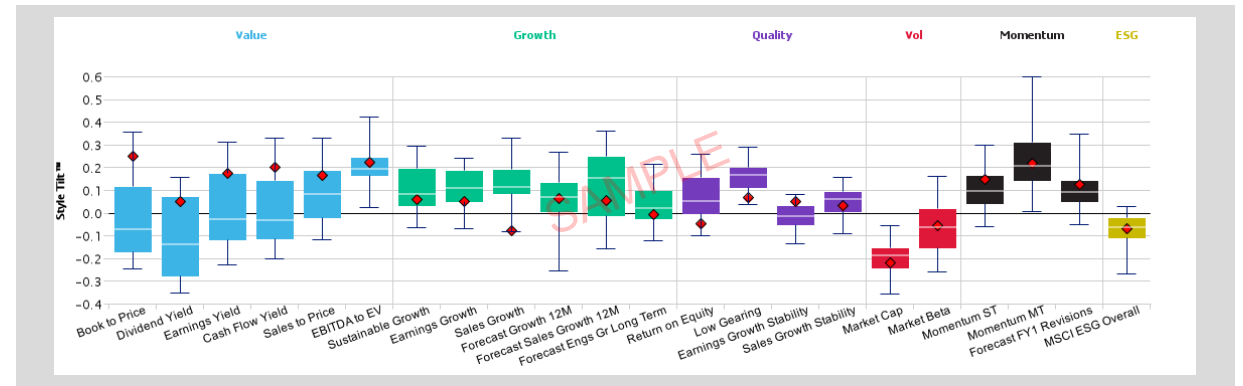
## Manager Decision Drivers

Performance outside of expectations

Investment team turnover

Firm stability

## Style analytics



## Monitoring

- Trading, compliance and performance updates
- Quarterly manager calls/meetings with direct access to investment team
- Mercer manager research onsite review schedule
- Market cycle informs on risk and allocations
- Mercer innovation leads to structural enhancements

## Asset Allocation Decisions

Market monitoring

Risk sourcing & measurement

New investment idea

Data shown here is for illustrative purposes. Please see the Guide to Mercer's Investment Strategy Ratings: [https://www.mercer.com/assets/us/en\\_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf](https://www.mercer.com/assets/us/en_us/shared-assets/local/attachments/pdf-wealth-guide-to-mercers-investment-strategy-research-ratings-merc-2023.pdf)

# Mercer Emerging Markets Equity Fund

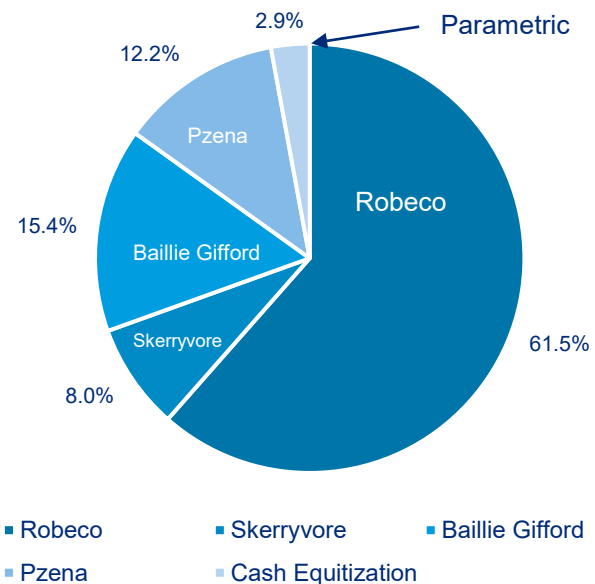
## Overview and Performance

**Investment Objective:** The investment objective of the Fund is to provide long-term total return, which includes capital appreciation and income.

**Benchmark:** MSCI Emerging Markets

	Y3	I
Ticker	MEMQX	MEMSX
Portfolio Assets	\$1,289.0m	\$0.2m
Gross Expense Ratio	0.89%	1.14%
Net Expense Ratio	0.40%	0.64%
New Investors	Open	Open
Fund Inception	05/01/2012	06/27/2023

### Manager Allocations<sup>1</sup>



## Periodic Performance (%)

As of December 31, 2025

	3 Month	Year-to-Date	1 Year	3 Year	5 Year	10 Year	Inception
Y3	4.79	31.10	31.10	12.73	1.65	6.17	3.42
I Shares	4.75	30.76	30.76	-	-	-	12.51
MSCI Emerging Markets	4.73	33.57	33.57	16.40	4.20	8.42	4.84

## Calendar Year Performance (%)

	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016
Y3	31.10	2.00	7.13	-24.25	0.01	15.36	18.69	-16.86	35.15	8.96
I Shares	30.76	1.74	-	-	-	-	-	-	-	-
MSCI Emerging Markets	33.57	7.50	9.83	-20.09	-2.54	18.31	18.42	-14.57	37.28	11.19

The performance data quoted reflects past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data shown herein. Performance shown is net of fees and assumes the reinvestment of dividend and capital gain distributions. For more information including performance current to the most recent month-end, please call 1-800-346-2510.

Mercer Investments LLC (the "Advisor") has contractually agreed, until at least July 31, 2026, to waive any portion of its management fee that exceeds the aggregate amount of the subadvisory fees that the Advisor is required to pay to the Fund's subadvisors.

The Gross Expense Ratio is taken from the most recent Audited Financial Statements and represents the total operating expense excluding the impact of these waivers while the Net Expense Ratio includes the impact of these waivers.

A 2.00% redemption fee applies to shares owned less than 30 days.

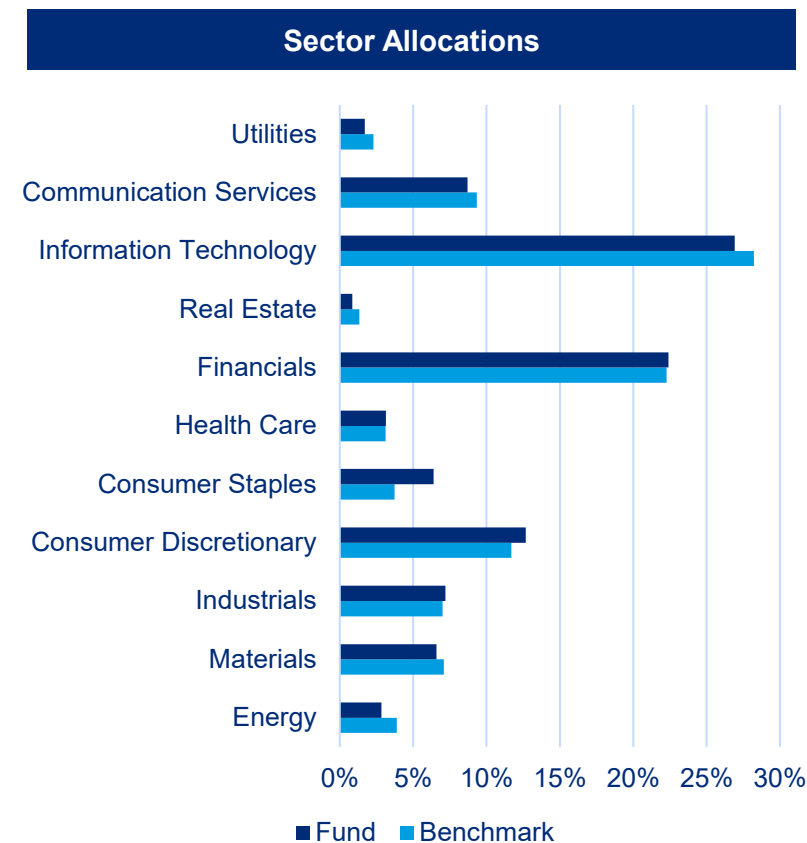
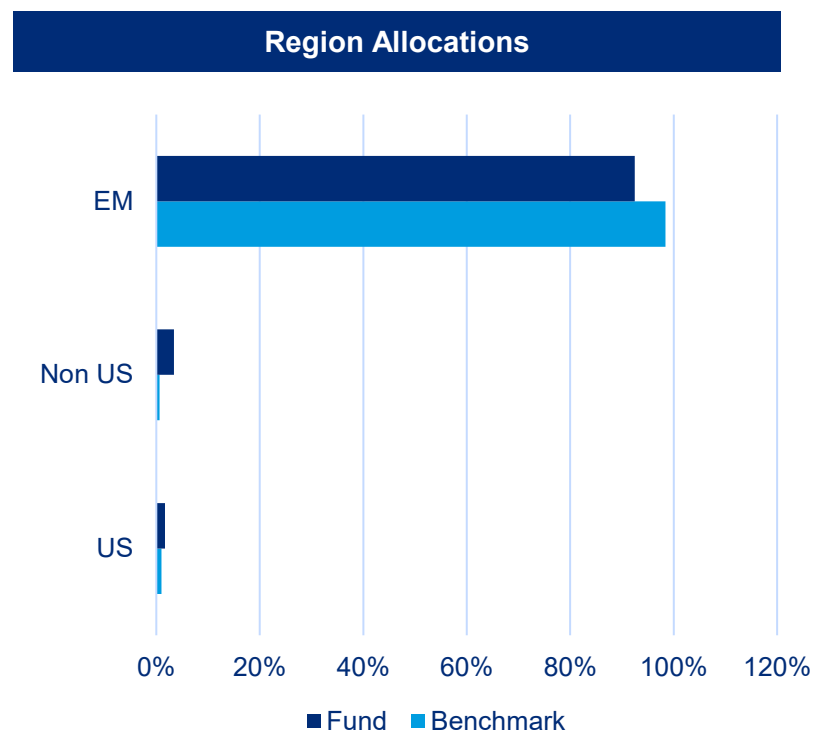
Class Y-3 shares generally are available only to "Institutional Investors" which include, but are not limited to "Institutional Accounts" as defined under the rules of the Financial Industry Regulatory Authority, Inc. ("FINRA").

<sup>1</sup>Allocations are as of the date listed and are subject to change. The managers identified do not represent all of the managers selected or recommended for all clients. It should not be assumed that allocation to the managers identified was or will be profitable.

# Mercer Emerging Markets Equity Fund

## Portfolio Characteristics and Exposures

Portfolio Characteristics	Fund	Benchmark
Wtd Avg Mkt Cap (\$M)	244,890	261,702
P/E	14.9	17.3
P/B	2.3	2.6
ROE	18.1%	18.5%
Earnings Growth	13.3%	14.2%
Tracking Error	1.4	--
Beta	1.1	--
Active Share	38.5%	--
Top 10 Holdings	29.7%	31.0%



Data as of 12/31/2025. Source: Mercer, Bloomberg, MSCI BarraOne, Style Analytics  
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# Fund and Subadvisor Performance and Positioning



# Mercer Emerging Markets Equity Fund & Subadvisor Performance

As of December 31, 2025

	Market Value (\$M)	QTD	YTD	1 yr	3 yr	5 yr	10 yr	SI	SI Date
<b>Emerging Markets Equity – Gross</b>	1,289	4.89%	31.53%	31.53%	13.20%	2.10%	6.93%	4.02%	Gross / Class Y3 01 May 2012
<b>Emerging Markets Equity Class Y3 – Net</b>	1,289	4.79%	31.10%	31.10%	12.73%	1.65%	6.17%	3.42%	
<b>Emerging Markets Equity Class I – Net</b>	0.2	4.75%	30.76%	30.76%	-	-	-	3.32%	
Emerging Markets Equity Benchmark		4.73%	33.57%	33.57%	16.40%	4.20%	8.42%	4.84%	Class I 27 Jun 2023
Value Add*		0.16%	-2.04%	-2.04%	-3.20%	-2.10%	-1.49%	-1.42%	
<b>Robeco - Gross</b>	793	4.86%	33.84%	33.84%	-	-	-	23.43%	25 Oct 2024
Emerging Markets Equity Benchmark		4.73%	33.57%	33.57%	-	-	-	22.13%	
Value Add		0.13%	0.27%	0.27%	-	-	-	1.30%	
<b>Skerryvore - Gross</b>	103	3.82%	15.29%	15.29%	8.07%	-	-	3.33%	12 Mar 2021
Emerging Markets Equity Benchmark		4.73%	33.57%	33.57%	16.40%	-	-	3.24%	
Value Add		-0.91%	-18.28%	-18.28%	-8.33%	-	-	0.09%	
<b>Baillie Gifford - Gross</b>	199	6.45%	33.98%	33.98%	-	-	-	19.40%	25 Oct 2024
Emerging Markets Equity Benchmark		4.73%	33.57%	33.57%	-	-	-	22.13	
Value Add		1.72%	0.41%	0.41%	-	-	-	-2.73%	
<b>Pzena - Gross</b>	158	6.14%	35.72%	35.72%	-	-	-	22.52%	25 Oct 2024
Emerging Markets Equity Benchmark		4.73%	33.57%	33.57%	-	-	-	22.13%	
Value Add		1.41%	2.15%	2.15%	-	-	-	0.39%	

The performance data quoted represents past performance and is no guarantee of future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Performance shown is net of fees and assumes the reinvestment of dividend and capital gain distributions. Current performance may be lower or higher than the performance data quoted.

For the most recent month-end performance, please call (800) 346-2510. Investors should consider the investment objectives, risks, charges and expenses carefully before investing.

For a prospectus with the above information and other information about the Fund, please call (800) 346-2510 or visit our website at <https://www.mercer.us/what-we-do/wealth-and-investments/delegated-solutions-us.html>. Read the prospectus or summary prospectus carefully before investing.

Please see the following link for information on indexes: <https://www.mercer.com/content/dam/mercerc/attachments/private/nurture-cycle/gl-investment-management-index-definitions-mercerc.pdf>. One cannot invest directly in an index.

\*Value add using Emerging Markets Equity – Gross

Includes only current subadvisors as of the date reflected, excluding Parametric (cash equitization strategy). Total market value includes assets within Parametric, the Portfolio's cash equitization manager. Subadvisor performance is gross of fees. Totals may not sum due to rounding.

# Mercer EM Equity Fund Fundamentals

## As of December 31, 2025

### Fundamentals

	Emerging Markets	MSCI Emerging Markets
P/E	14.9	17.3
P/B	2.3	2.6
Earnings Growth	13.3	14.2
ROE	18.1	18.5
Wtd Mkt Cap (\$M)	244,890	261,702
Tracking Error	1.4	-
Beta	1.1	-
Active Share	38.5	-

Source: StyleAnalytics.

### Regional Exposure

Region	Current	MSCI World ex USA IMI	Active
China	26.1%	27.6%	-1.5%
Taiwan	18.1%	20.6%	-2.5%
Korea	12.8%	13.3%	-0.6%
US	1.7%	1.0%	-0.6%
India	13.7%	15.3%	-1.6%
Other	21.8%	21.6%	0.2%
Cash	1.5%	0.0%	1.6%

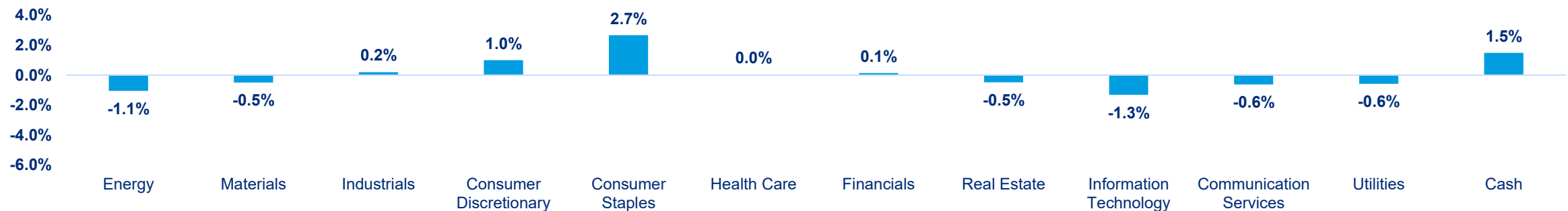
Source: MSCI Barra, figures may not sum due to rounding.

### Top 10 Active Weight Holdings

Security Name	Port Weight	MSCI Emerging Markets	Active Weight
SAMSUNG ELECTRONICS COMPANY LIMITED	4.92%	3.85%	1.07%
MIDEA GROUP CO LTD	0.66%	0.02%	0.64%
FOMENTO ECONOMICO MEXICANO SAB DE CV	0.59%	0.00%	0.59%
CREDICORP LTD.	0.72%	0.19%	0.53%
MERCADO LIBRE INC	0.49%	0.00%	0.49%
FIRST QUANTUM MINERALS LTD.	0.49%	0.00%	0.49%
CIPLA LTD	0.58%	0.09%	0.49%
INFOSYS LIMITED	0.48%	0.00%	0.48%
VALE S.A	0.45%	0.00%	0.45%
GOLD FIELDS LIMITED	0.39%	0.00%	0.39%

Source: Bloomberg, figures may not sum due to rounding. Holdings are subject to change.

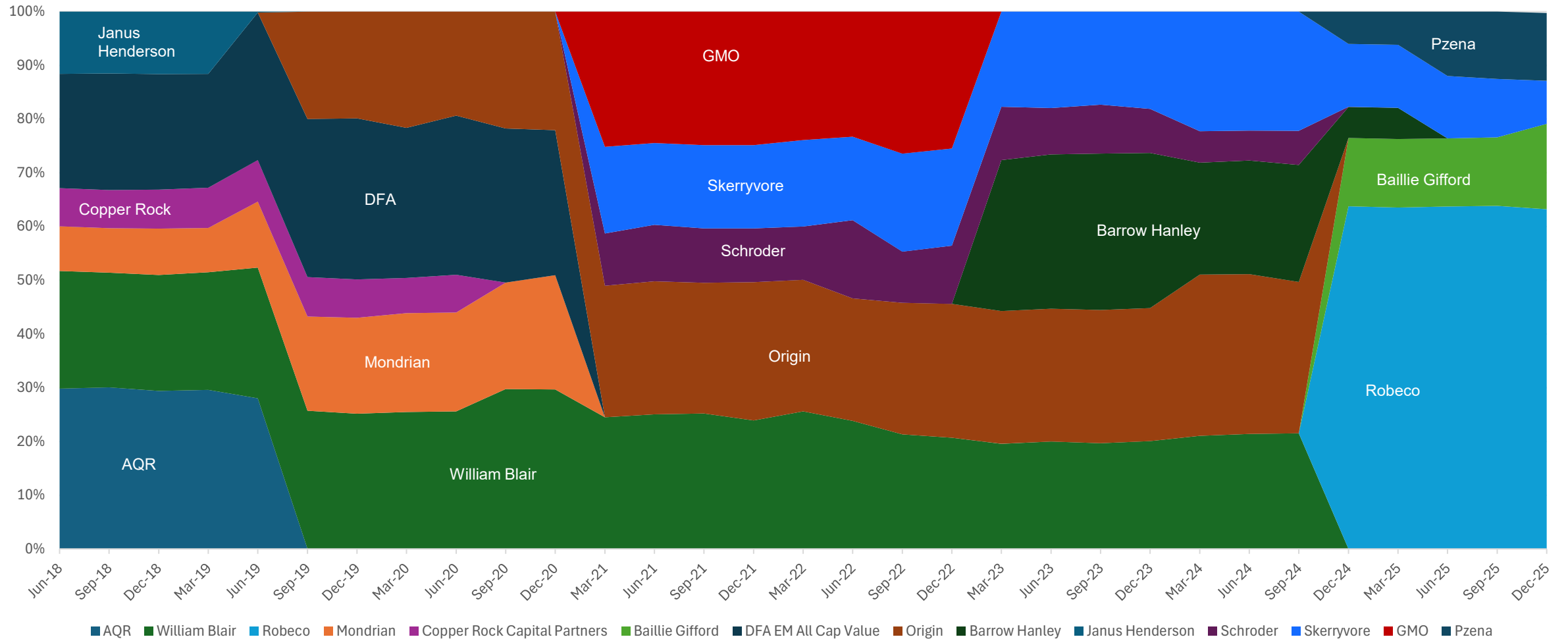
### Active Sector Weights



Source: MSCI Barra.

# EM Equity Fund - Historical Manager Allocations

Emerging Markets Equity - Historical Manager Allocations



# Sub-Advisor Investment Summary

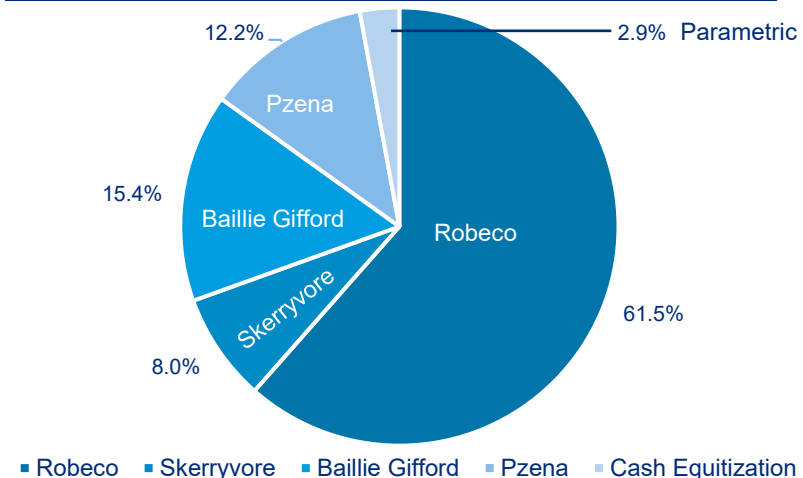
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# Mercer EM Equity Fund

Subadvisor detail as of 12/31/25

**Investment Objective:** The investment objective of the Fund is to provide long-term total return, which includes capital appreciation and income.

Manager Allocations and Style Bias



Strategy	Style Diversification				PM Team Comments
	Value	Growth / Momentum	Small Size	Quality	
<b>Robeco International</b>	X	X			Core: Risk-controlled, enhanced index strategy provides broad, country-neutral exposure to emerging markets and adds value through a multi-factor alpha model.
<b>Baillie Gifford</b>		X	X		Growth: Bottom-up fundamental growth manager with long-term orientation.
<b>Pzena Investment Management</b>	X		X		Value: Bottom-up value approach with a focus on finding stocks trading at deep discounts to fundamental value.
<b>Skerryvore Asset Managment</b>			X	X	Defensive: Concentrated, high conviction quality manager focused on company management and sustainability of businesses.
<b>Parametric Portfolio Associates LLC</b>					Cash equitization strategy.

Allocations are as of the date listed and are subject to change. The managers identified do not represent all of the managers selected or recommended for all clients. It should not be assumed that allocation to the managers identified was or will be profitable.

# Manager Implementation Expectations

Manager	Summary Guidelines
<b>Robeco</b>	Enhanced index strategy with low tracking error approach and stock selection based on quantitative models.
<b>Baillie Gifford</b>	Fundamental process aimed at identifying long-term growth companies with sustainable competitive advantages.
<b>Pzena</b>	Concentrated, deep value portfolio that seeks to invest in stocks trading at a discount to normalized earnings. The team conducts deep, bottom-up fundamental research to support relatively concentrated, benchmark agnostic portfolios
<b>Skerryvore</b>	Concentrated, high conviction quality manager focused on company management and sustainability of businesses.

Excludes Parametric (cash equitization strategy).

# Investment Team Biographies

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# Matthew Parlengas



Matthew is a Portfolio Manager within Mercer's US Investments group, focusing on Equities. As a member of the Portfolio Management team Matthew helps lead manager selection and portfolio construction for Mercer's OCIO clients across the defined benefit segment. Matthew is a lead portfolio manager for Mercer's multi-manager emerging market equity fund. He also has key client responsibilities in representing investments with ongoing communication of performance and strategy enhancements. Matthew is a voting member of the Defined Benefit Investment Committee responsible for setting guidance and overseeing investment portfolio on behalf of DB clients. He is also a member of the Equity Strategic Research Team, which conducts and publishes research and thought leadership on public equity investment.

Matthew previously worked as an analyst in the Investment Consulting group before joining the OCIO business in July 2015. Prior to joining Mercer, Matthew worked at JP Morgan Chase.

Matthew attended Boston University, where he graduated in 2012 and received a BS in Business Administration, with a concentration in Finance. Matthew is a CFA charterholder, and member of the CFA Society of Boston, as well as a CAIA certificate holder. Matthew lives in Dorchester.

# Larry Vasquez



Larry Vasquez is a Senior Portfolio Manager and Partner at Mercer Investment Management overseeing equities and DC multi-asset solutions. His primary responsibilities include asset allocation, manager selection, portfolio construction, and ongoing oversight of Defined Contribution custom clients and supporting Defined Benefit growth portfolio construction. He is also the OCIO DC investment segment lead, in addition to investment decisions, his role includes working closely with DC clients on plan design, innovation and broader market considerations in decision making. He leads a team of investment professionals with expertise in manager selection, portfolio construction, risk management, trading, and portfolio analytics. Larry is co-chair of Mercer's Equity Strategic Research Committee, and a voting member on several global governance committees, including the Global Equity Committee, Manager Selection Committee and the Defined Contribution Investment Committee.

Larry's investment career began in 1997 at BARRA RogersCasey as a consulting analyst. He joined SEI in 2000, where he held progressively senior positions, managing mutual funds in domestic and international multi-managed equities. He joined from UBS, where he was a Portfolio Manager responsible for multi-managed equity portfolios.

He is a graduate of Drexel University, with a B.S. in Commerce and Engineering and a concentration in Finance. He is also a Chartered Financial Analyst.

# Important Notices

**Must be preceded or accompanied by fund's prospectus. Investors should carefully consider the fund's investment objectives, risks, charges and expenses before investing. To obtain a prospectus that contains this and other information, please visit <https://www.delegated-solutions.mercer.com/content/dam/mercero-subdomains/delegated-solutions/USGeneralFundDocuments/us-2017-mutual-funds-class-Y-prospectus-with-supplements-1.pdf> or call 1-800-346-2510. Please carefully read the prospectus, and if available, summary prospectus, before investing.**

References to Mercer shall be construed to include Mercer LLC and/or its associated companies.

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# Important Notices

## Risks Factors

The Fund invests in both growth stocks and value stocks. Growth stocks may be particularly sensitive to market conditions. Investing in value stocks involves the risk that an investment made in undervalued securities may not appreciate in value as anticipated or remain undervalued for long periods of time. The Fund invests in foreign and emerging market securities which involves certain risks such as currency fluctuations, political and social instability and reduced market liquidity. Investing in emerging markets are subject to special risks that are not normally associated with more developed foreign markets. Investments made in small and mid-capitalization companies may be more volatile and less liquid due to limited resources or product lines and more sensitive to economic factors. The Fund may invest in derivatives (such as futures, forwards, options or swaps), which may cause the Fund to experience greater volatility and less liquidity. Derivatives may be more sensitive to changes in market conditions and may amplify the risk of loss for the Fund. The Fund may experience high portfolio turnover which could result in higher transaction costs and capital gains. There are no guarantees that dividend-paying stocks will continue to pay dividends. There can be no assurance that any fund will achieve its objective. Loss of money is a risk of investing in the Fund.

## Key Terms

**Active Share** - A measure of how much a fund's holdings differ from its benchmark index. A higher Active Share indicates that the fund manager is taking a more active approach to investing, potentially leading to greater opportunities for outperformance compared to the index.

**Alpha** - Reflects how a Fund did relative to what would be expected given the Fund's beta and the performance of its benchmark. For example, alpha of 1.4 means the Fund outperformed its estimated return by 1.4%.

**Beta** - The Fund's sensitivity to market changes using its benchmark as an approximation of the market, beta greater than 1 is more volatile, beta less than 1 is less volatile.

**Earnings Growth** - Refers to the increase in a company's earnings over a specific period, usually expressed as a percentage. This growth can indicate how well a company is performing and its potential for future profitability. For investors, strong earnings growth can be a sign of a healthy business and may lead to higher stock prices.

**Information Ratio** - A measure of manager skill relative to the benchmark. Reflects the difference between the portfolio return and benchmark return, adjusted for the level of risk (tracking error).

**Market Capitalization** - The product of the market price and the total amount of a security outstanding. This represents the total market value of the security in the hands of its investors.

**Price/Earnings (P/E)** - A financial ratio calculated as current share price divided by current earnings per share. Earnings per share is the portion of a company's profit allocated to each outstanding share.

**Price/Book (P/B)** - A financial ratio calculated as current share price divided by book value per share. It compares how the market values a company to the value on the company's books.

**Return on Equity (ROE)** - A measure of how effectively a company uses its shareholders' equity to generate profits. It is calculated by dividing net income by shareholder equity. A higher ROE indicates that the company is efficiently using its capital to produce earnings, which can be an attractive quality for investors looking for profitable investments.

**Tracking Error** - A measure of active risk relative to the benchmark. Reflects the standard deviation of the difference between the portfolio return and benchmark return.

**Weighted Average Market Cap** - The weighted average market capitalization of a fund's equity portfolio gives you a measure of the size of the companies in which the fund invests. This is calculated by taking the weighted arithmetic mean of the market capitalizations of the stocks a fund owns.

# Important Notices

## **Mercer universes**

Mercer's universes are intended to provide collective samples of strategies that best allow for robust peer group comparisons over a chosen timeframe. Mercer does not assert that the peer groups are wholly representative of and applicable to all strategies available to investors. One cannot invest directly in a Mercer Universe.

Please see the following link for information on indexes: <https://www.mercer.com/content/dam/mercercapital/private/nurture-cycle/gi-2018-investment-management-index-definitions-mercercapital.pdf>

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# Important Notices

## ***Measurement methodology***

For most investment strategies that we research, we arrive at a rating on a four tier scale in which the possible ratings are A, B+, B and C. When we formulate short lists of candidates for clients to consider in manager searches, these are generally drawn from the list of strategies rated A within the relevant product category. We first began maintaining formal ratings on this basis in 1995, replacing less formal methods in place, and have extended this to cover all product categories that we actively research, over the period since.

Our methodology for measuring the performance of our ratings entails calculating the average performance of the strategies that we rated A within each product category each quarter, based on the ratings as they stood at the end of the previous quarter. Therefore there is no element of hindsight in the analysis. We then compound these quarterly results together to calculate performance over longer periods. Finally, we subtract the return for an appropriate and widely accepted benchmark index for the product category concerned to calculate value added. We also calculate a risk-adjusted measure of the value added known as the information ratio.

In essence, this methodology tracks the performance of a hypothetical Mercer client that is assumed to split its money evenly between all of the strategies rated A by Mercer within the product category concerned. This hypothetical client is assumed to have reviewed its manager line-up at the end of each quarter, based on the Mercer ratings as they stood at that point in time. A typical client would not invest in all strategies in all of the categories, as some may not be relevant to a particular client for a variety of reasons. Therefore the actual added value of strategies selected by a client would vary from the results depicted here. The average value added for each product category is detailed in this report.

Three types of strategy are excluded from the analysis. Firstly, we exclude strategies that are sub-advised by other investment managers, to avoid double-counting. Secondly, where a manager offers two variants of what is essentially just one strategy, we only include one of these in the analysis (we used to use the one with the longer track record but in 2011 we assigned the decision on which track record to use to the researcher responsible for the strategy), once again to avoid double counting. Thirdly, if a strategy's track record relates to a benchmark that is materially different to the benchmark used in the analysis for the product category concerned, it will be excluded from the analysis to avoid distortions that could arise solely as a result of the non-standard benchmark.

Where a manager offers equity strategies in a typical long only format and a variant which includes the ability to short we only include the long-only version.

For some product categories, where the use of custom benchmarks is prevalent, there is no single widely accepted benchmark that can be used as a basis for this analysis. We therefore use a slightly different methodology for these categories. In these cases we carry out the analysis by first calculating value added each quarter for each track record relative to its custom benchmark, then calculating the average of these value added figures each quarter, and then compounding the quarterly value added figures to calculate value added over longer periods.

We have carried out these calculations for most of the product categories where we both maintain ratings and for which we have reliable performance data (currently 73 categories), going back in each case to when we first had a reasonable spread of ratings for the product category concerned.

# Important Notices

## ***Some important caveats***

All of the value added figures have been calculated by Mercer, but are based upon performance data provided to Mercer by the investment managers concerned. Mercer generally does not independently verify the performance information provided by investment managers.

The methodology described above does not allow for transaction costs that an investor would have incurred if it had actually changed its panel of investment managers every quarter in line with changes to the list of products rated A by Mercer within the product category concerned. In practice, the turnover of managers incurred by such an investor would have averaged about 15% per annum (the actual averages since inception for each product category are shown in the final section of the results). We have not attempted to estimate the transaction costs that would have been incurred as this would require assumptions on a number of factors, including the investor's cash flow position and how the changes had been implemented.

All investment performance data used was reported gross of investment management fees and certain other expenses, such as custody and administration. All the value added figures are also quoted before deduction of such fees. The figures are however net of all transaction costs that the managers concerned have incurred within their investment portfolios. Performance shown assumes the reinvestment of dividends and capital gains distributions. A client's return would be reduced by the advisory fees and any other expenses it may incur in the management of its account. Actual fees may vary depending on, among other things, the applicable fee schedule, portfolio size and/or investment management agreement. Further information regarding investment advisory fees are described in our Form ADV, Part 2A. As described above, the results of the analysis are based on performance data provided to Mercer by the investment managers concerned and other sources. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of information presented, and no responsibility or liability, including for consequential or incidental damages, can be accepted for any error, omission or inaccuracy in this information.

We have endeavored to obtain performance data for all investment products that have ever been rated A by Mercer for inclusion in the analysis, but in some cases this has not been possible. Where data could not be obtained, we have no option but to exclude the product from the analysis. We will continue to endeavor to obtain missing data for future updates of the analysis. This may result in some changes to the historic figures in future updates of the results.

As always, past performance cannot be relied on as a guide to future performance. Whilst Mercer commits considerable resources to manager research, in an effort to maximize the value added through our manager research recommendations, we do not provide any guarantees as to the future performance of the investment strategies that we recommend to our clients.